



Writing SMART Objectives

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Goals vs. Objectives

■ Goals:

- ☐ Broad statements that explain what the program is ultimately trying to achieve
- ☐ Provide the “why” or reasoning behind a task
- ☐ Set long-term direction
- ☐ Achieved when the objectives are fully met

■ Objectives:

- ☐ Provide *specific* targets toward goals
- ☐ Are *measurable* and use action verbs to describe what needs to be done
- ☐ Provide guidelines for how a goal can be accomplished



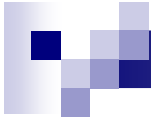
Goals vs. Objectives

- Sample Goal:

- ☐ There will be no disproportionate disparity in the number of new infections among African American women when compared to those among white women.

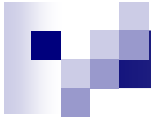
- Sample Objectives:

- ☐ By December 2010, 100 high-risk African American females will successfully complete the five sessions of the intervention SISTA.
- ☐ By December, 2010, there will be a 10% decrease in the number of African American women completing the SISTA intervention who at post test report using a condom during all sexual activities.



Goals vs. Objectives

- Objectives and action steps are used to bridge the gap between where we are (current situation) and where we want to be (vision and goal).



SMART Objectives

- S – Specific
- M – Measurable
- A – Achievable
- R – Relevant
- T – Time-Bound



Specific

- Is the outcome precise?
 - ☐ State what you want to achieve.
 - ☐ State your specific audience.
 - ☐ Be concrete.
 - ☐ Use action words.
 - ☐ Use outcomes stated in numbers, percentages, scientific outcome, frequency, etc.

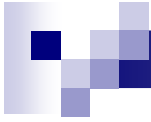
SMART



Measurable

- Can we measure it?
 - Describe what is going to be achieved in quantitative terms
 - “We will serve 90% of the affected population.”
- This is one of the most important considerations
 - By making sure that it is measurable, you will know that you met your objective because there is evidence

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Attainable

- Can this actually be accomplished?
 - Your objectives must be realistic based on the timeframe, money available, resources etc.
 - Be sure to assess the potential limitations to determine if the objective is attainable

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Relevant

- Do the objectives lead to the program goal?
 - The achievements must be meaningful to the organization and related to the goals.
 - Know that the data is being used to reach the set goals.

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Time-Bound

- Do you have a specific time in which you want to achieve your objective?
 - It must be stated clearly when the objective will be attained.

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